

# The Problem.....







Dairy Bull Calves being shot at Birth

## Aims of the project

- Improve the image of the beef / dairy industry
- Knowledge transfer
- Networking
- Identify different feeding methods
- Positive PR



## The concept

- 10 pens housing 8 bulls per pen
- 20 beef and 10 dairy Farmers from Yorkshire
- League table competition
- Cattle housed on the College farm
- Farmers to attend monthly meeting
- Team decide on all aspects of cattle management
- Winning team is the one which makes the most money from their pen of animals



### Rules

- Fixed costs of 51p per day
  - Straw
  - Water
  - Building costs
  - Labour
  - Machinery costs
- Feed costs adjusted to reflect realistically what farmers would pay
- Vet costs Actual cost per animal
- Teams given "bonus £" for attending meetings
- Teams with highest profit from 7 animals won



# **The Project**





# **The Monthly Cycle**

- Cattle weighed every 28 days
- Results emailed to team captains
- League tables published onto website
- Blog update
- Teams attend monthly meeting
- Team submit any changes to management



#### Costs

- £78,000 Lantra Funding (Project Management, Marketing, Monthly meetings etc)
- £13,000 ASDA / ABP Study Tour
- £10,000 ASDA / ABP Prize Fund (Calgary)
- £3,367 / Learner





# What made it work?

| BARCLAYS PREMIER LEAGUE |                   |   |               |    |
|-------------------------|-------------------|---|---------------|----|
| TOP                     | TOP               |   | +/-           | PT |
| 1                       | TOTTENHAM HOTSPUR | 2 | 5             | 6  |
| 2                       | CHELSEA           | 2 | 3             | 6  |
| 3                       | ARSENAL           | 1 | 5             | 3  |
| 4                       | LIVERPOOL         | 2 | 3             | 3  |
| 5                       | MANCHESTER CITY   | 1 | 2             | 3  |
| 6                       | WEST HAM UTD      | 1 | 2             | 3  |
| 7                       | WIGAN ATHLETIC    | 2 | 1             | 3  |
| 8                       | FULHAM            | 1 | 1             | 3  |
| 9                       | BIRMINGHAM CITY   | 2 | 0             | 3  |
| 10                      | MANCHESTER UTD    | 2 | 0<br>co.uk/fo | 3  |











## What made it work?













## What happened next?

- FF2 Launched same formula, different outcomes
- 25 out of the 30 farmers took part in FF2
- Harder to find interesting speakers on topics not covered
- Study Tour France
- Same funding
- FF3 Launched No Lantra Funding
- Farmers paid money for aspects of FF3
- Yorkshire Beefing Up Returns Discussion Group



# **Main Outcomes of the Project**

- Attracted interest from regional and national media
- Visits by industry executives
- Beef and dairy farmers working together
- Friendship
- Shortlisted for two education awards at the Yorkshire Evolution Awards
- The projects continued for 4 years
- Farmers making changes to their own business based upon things they learned



